

# <Globalix 365>

*Built for Partners. Designed to Scale.*





# <Globalix 365>

## Commercial Presentation 2025

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**Do you implement  
Dynamics 365?**

***Boost your projects with  
our ready-to-scale  
solutions.***

*Globalix 365 is AW Global's  
business unit specialized in  
developing functional solutions for*  
**Microsoft Dynamics 365**

Designed to address the challenges Partners face when scaling and expanding their business in a competitive, fast-moving environment.

# ***Why Globalix 365?***

The real value of a Microsoft Partner lies in their knowledge, implementation expertise, and close relationship with the customer. However, that value is often overshadowed by the need to build from scratch what should already exist critical functionalities, automations, or integrations. These requirements drain time, focus, and budget. Investing resources, time, and money in developing solutions is rarely seen by end customers as added value but rather as a high and unnecessary cost due to the ongoing need for updates and maintenance.



***Globalix 365 joins the Microsoft Dynamics 365 Partner ecosystem by offering the opportunity to become a Reseller of a suite of ready-to-use solutions validated by Microsoft and proven across multiple real-world implementations throughout the region.***



Discover our offering  
designed to integrate  
*seamlessly*  
into any Microsoft  
Dynamics 365 project.

# Localis 365 offers the most complete localization capabilities for Microsoft Dynamics 365 in Latin America

Ensures full compliance with local tax regulations across Latin America. 100% integrated with Business Central's native capabilities and used by Microsoft as the foundation for its Dynamics 365 Finance localizations in LATAM.

**Fiscal, accounting, and tax localization.**

**Multi-country, available in 14 countries.**

**Developed as a single, unified code across Latin America.**



# Invoicing 365 is the electronic invoicing solution for Dynamics 365 in Latin America.

Full support for electronic invoicing across multiple Latin American countries, with direct integration to tax authorities and built-in capabilities for contingency, control, and traceability.

**Unified service and ongoing support.**

**Integrated with the native functionalities of Dynamics 365.**

**One single solution for all LATAM countries.**

The logo for Invoicing 365. The word "Invoicing" is in a dark blue, sans-serif font. A small yellow triangle is positioned above the letter 'o'. Below "Invoicing", the number "365" is written in a bold, yellow, sans-serif font.

**Invoicing**  
**365**

**Banking 365 is a unified,  
secure, scalable, flexible, and  
versatile payment and  
banking integration solution.**

Automation of reconciliations, import and export of transactions, and support for standard banking layouts by country worldwide.

**Multi-country, multi-bank, and multi-technology.**

**Integrated with the ERP's standard functionalities and processes.**

**Full, automatic visibility and traceability.**

**Banking**  
**365**

# Why become a Reseller?

## Real Business Benefits



### Increase your revenue with additional services. <

Consulting hours for configuration, technical support, and recurring billing for your team.

### Higher Margins <

Attractive commissions on license sales.

### Co-marketing opportunities <

Promote your services together with Globalix 365 through social media, communications, webinars, campaigns, and events.



### > Cross-selling of *Globalix 365* products

Expand your portfolio with solutions 100% integrated with Business Central, Invoicing 365 and Banking 365.

### > Commercial support from *Globalix 365*

Focus on closing deals: demos, proposals, documentation, meetings, and more.

### > Training and continuous support

Training sessions, functional guides, technical manuals, and support from our team of experts.

# ***Why become a Reseller?***

Opportunities for your business

A blue 3D arrow pointing to the right, positioned to the left of the green box containing the text.

We empower your implementations by providing specialized technical and functional support, transparent licensing, comprehensive documentation, and an architecture aligned with Microsoft Dynamics 365 standards.

- Access to expanding Business Central projects across Latin America.
- Stand out from other partners that don't have localization.
- Instant added value to your proposals.
- Build customer loyalty with essential, up-to-date solutions.
- Expand your geographic reach without the need for internal development.

**Gain autonomy and  
minimize risks** *with our  
validated, integrated, and  
ready-to-implement solutions*



# Want to become a reseller of our solutions?

Localis 365    Invoicing 365    Banking 365

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Banking  
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Microsoft

Dynamics 365

# Thank You!

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